

Kiwi Group Capital Limited
and subsidiaries

Statement of Performance Expectations

For the year ending 30 June 2023

31 March 2023

Prepared in accordance with section 149C of the Crown Entities Act 2004

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Statement of responsibility

This Statement of Performance Expectations is submitted by the Board of Directors of Kiwi Group Capital Limited (KGCL), pursuant to the Crown Entities Act 2004.

This Statement of Performance Expectations sets out the forecast performance of the KGCL Group or “the Group” (made up of Kiwibank Limited (Kiwibank) and its subsidiaries, the New Zealand Home Loan Company Limited (NZHL), Kiwi Wealth Management Limited and its subsidiaries (up until disposal on 30 November 2022), and Kiwi Group Holdings Limited (KGHL) for the 12-month period from 1 July 2022 to 30 June 2023. KGCL is a for-profit entity incorporated and domiciled in New Zealand under the Companies Act 1993.

The KGCL Group’s prospective financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice (NZ GAAP), but due to the commercial sensitivity of subsidiary information the disclosure requirements of FRS 42 *Prospective Financial Statements* have not been strictly complied with.

The KGCL Group’s audited accounts for the year ending 30 June 2023 will be prepared in accordance with NZ GAAP and comply with New Zealand Equivalents to International Financial Reporting Standards (NZ IFRS) and other applicable Financial Reporting Standards, as appropriate for for-profit entities, the Financial Markets Conduct Act 2013 and also comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).



David McLean

Chair



Sir Brian Roche

Director

Our purpose and approach

Why are we here?

KGCL is a Crown Entity established in November 2022 to acquire and oversee the Crown's investment in KGHL, the owner of Kiwibank and NZHL.

KGCL's purpose is to ensure that the government's objectives for Kiwibank and NZHL are achieved. For Kiwibank the Crown's objective is for it to remain wholly New Zealand owed and majority Crown owned, being able to challenge the status quo of the other major banks in the financial services industry, grow on a commercially sustainable basis and offer a competitive alternative for New Zealanders.

KGCL also holds the Crown's interest in NZHL. NZHL is licenced as a Financial Advice Provider with the Financial Markets Authority (FMA). NZHL operates via franchises which are registered with the FMA as an Authorised Body and operate under NZHL's Financial Advice Provider licence. Both NZHL and its franchises are regulated by the FMA. NZHL Financial Advisers are registered on the Financial Service Providers Register and provide advice on home loan and insurance products.

As a newly created Crown Entity, in 2023 KGCL has significant establishment matters to focus on. Developing a strategy, capital structure and dividend policy that positions the company to generate commercial value and create benefits for customers of Kiwibank and NZHL is a key priority. The Board of KGCL is also focused on establishing systems and processes so that it operates effectively as the holding company for the Crown's ownership interest in the subsidiary companies. Reporting to the Crown on its investment will be an important part of those systems and processes, with the preparation of the key accountability documentation for the first time under the Crown Entities Act.

Reportable classes of output

For FY22/23 KGCL has two classes of outputs funded by an appropriation from the Crown.

1. The first reportable output class relates to the services KGCL provided to complete the acquisition of the shares in KGHL. The Crown provided KGCL with an appropriation of over \$2bn that was limited to the subscription for the new shares in KGCL that was used to pay the purchase price to the previous KGHL shareholders. The sale of KGHL to the Crown successfully completed on 30 November 2022 meaning this output has been achieved. There was a further issue of adjustment shares in KGCL related to this transaction in the amount of \$57 million on 10 March 2023 as a final settlement of the Crown's purchase of KGHL.
2. The second reportable output class relates to \$300,000 that was provided to KGCL for the purpose of facilitating KGCL's establishment, including providing the company with initial working capital. KGCL was successfully established on 23 November 2022 with a Board in place and executive support via an Investment Manager and support from Kiwibank for certain corporate services meaning this output has also been achieved.

KGCL Prospective Consolidated Financial Statements

Statement of Significant Assumptions

The forecast financial information is based on assumptions which the KGCL Group reasonably expects to occur. The significant assumptions underlying the forecast financial information are not disclosed as they are commercially sensitive. For this reason, strict compliance with FRS 42 *Prospective Financial Statements* cannot be achieved.

The significant assumptions in the forecast include credit system growth, Official Cash Rate (OCR) and inflation rate. These significant assumptions are contained in the KGCL Business Plan provided to Shareholding Ministers.

The forecast assumptions¹ are considered to be reasonable and supportable, and they are consistent with the KGCL Business Plan. The actual results achieved for the period covered are likely to vary from the forecast information presented, and these variations may be material.

The purpose of the forecast financial information is to enable compliance with the Crown Entities Act 2004 (Section 149G). The information as presented may not be appropriate for purposes other than that described.

Financial Performance Measures

The relevant financial measures, adjusted to exclude discontinued operations², are:

	FY21 Actual	FY22 Actual	FY23 Target
NPAT (\$m)	113	122	163
Cost to Income (CTI) (%)	78.1%	74.0%	69.9%

Reporting against the above financial performance measures will either be included in or able to be calculated from the information in the Annual Report.

Prospective Statement of Comprehensive Income

For the year ending 30 June 2023

	\$m
Operating income	844
Operating expenses	(590)
Profit before impairment and taxation	254
Credit impairment (losses)/reversals	(25)
Profit before taxation	229
Income tax expense	(66)
Profit after taxation from continuing operations	163
Profit after taxation from discontinued operations²	236
Net (losses)/gains from changes in reserves ³	(74)
Total comprehensive income for the year	325

¹ During January and February 2023, extreme weather events impacted areas in the North Island resulting in local and national state of emergencies being declared. The financial impact of these weather events on the Group's loans & advances and credit impairment provision has not yet been quantified and is not included in the forecast assumptions.

² Discontinued operations are Kiwi Wealth Management Limited and its subsidiaries up until disposal on 30 November 2022.

³ That may subsequently be reclassified to profit or loss

Prospective Statement of Changes in Equity

For the year ending 30 June 2023

	\$m
Equity at start of the year	2,241
Profit for the year	399
Other comprehensive income for the year	(74)
Transactions with owners	(33)
Equity at end of the year	2,533

Prospective Statement of Financial Position

As 30 June 2023

	\$m
Total assets	34,269
Total liabilities	31,736
Share capital	2,108
Reserves	179
Perpetual preference shares	246
Total equity	2,533
Total liabilities and equity	34,269

Prospective Statement of Cash Flows

For the year ending 30 June 2023

	\$m
Net cash flows from/(to):	
Operating cash flows	(1,244)
Investing activities	295
Financing activities	650
Net increase/(decrease) in cash held	(299)
Cash at start of the year	1,556
Cash at end of the year	1,257

Summary of significant accounting policies

Basis of preparation

Measurement base

These prospective consolidated financial statements are based on the general principles of historical cost accounting, modified by the application of fair value measurements for financial instruments held at fair value through other comprehensive income, and financial instruments held at fair value through profit or loss. The carrying values of recognised assets and liabilities that are hedged items in fair value hedges, and otherwise carried at amortised cost, are adjusted to record changes in fair value attributable to the risks that are being hedged.

The principal accounting policies adopted in the preparation of these prospective financial statements are set out below.

Capital re-organisation

On 30 November 2022, KGCL completed the acquisition of a 100% of the ordinary shares of KGHL for \$2.1b, providing KGCL with control of Kiwi Group Holdings Limited (KGHL). It was determined that this transaction was a capital re-organisation of the existing KGHL group rather than a business combination. Where there is a common control transaction that involved a new entity being established as a parent for a single existing entity, and there is no substantive economic change, then the transaction is considered a capital re-organisation. This is the first set of prospective financial statements prepared for the KGCL Group.

KGCL accounted for the acquisition using the book value method. \$932m of additional capital has been restated to share capital by adjusting retained earnings to reflect the opening share capital as though KGCL had always been part of the Group. A gain of \$33m has been recognised in retained earnings to recognise the difference between the carrying value of KGHL's assets and liabilities, and the consideration paid by KGCL.

Basis of consolidation

These prospective consolidated financial statements comprise the financial statements of the Parent and its subsidiaries. Subsidiaries are entities that are controlled by the Group. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Structured entities are entities that are designed so that their activities are not governed by way of voting rights. In assessing whether the Group has power over such entities in which it has an interest, the Group also considers factors such as:

- the purpose and design of the entity;
- its practical ability to direct the relevant activities of the entity;
- the nature of the relationship with the entity; and
- the size of its exposure to the variability of returns of the entity.

The Group reassesses whether it controls an investee if facts and circumstances indicate that there have been changes to the elements of control.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. On the date of acquisition of a subsidiary, identifiable assets and liabilities acquired are initially measured at fair value.

The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the Group's share of the net assets acquired, the difference is recognised directly in the income statement.

Subsequent to initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired is, from the date of acquisition, allocated to each of the Group's cash-generating units ("CGU") that are expected to benefit from the acquisition, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a CGU and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the CGU retained.

The interest of non-controlling shareholders is stated at their proportion of the net profit and net assets of a subsidiary attributable to equity interests that are not owned directly or indirectly by the Group. Losses are attributed to the non-controlling interest even if that results in a deficit balance.

All intra-group balances, transactions, income or expenses are fully eliminated on consolidation. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

Financial instruments

Recognition

The Group initially recognises cash and cash equivalents, loans and advances, deposits and other borrowings, debt securities issued and subordinated debt on the date on which they were originated. All other financial instruments are recognised on trade-date – the date on which the Group becomes a party to the contractual provisions of the instrument.

Financial instruments are measured initially at fair value, adjusted by, for an item not at fair value through profit or loss, transaction costs directly attributable to its acquisition or issue.

Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full, without material delay, to a third party under a 'pass-through' arrangement and cannot sell or re-pledge the asset other than to the transferee; or
- either the Group has transferred substantially all the risks and rewards of the asset, or the Group has neither transferred nor retained substantially all the risks and rewards of the asset but has transferred control of the asset.

A situation may arise where the Group transfers its right to receive cash flows from an asset or has entered into a pass-through arrangement. In some cases, the Group would have neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of these assets. Should this occur to the extent that the Group has continuing involvement in the asset, the asset continues to be recognised in the balance sheet.

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

Classification

Financial assets

On initial recognition, a financial asset is classified as measured at: amortised cost, fair value through other comprehensive income ("FVOCI") or fair value through profit or loss ("FVTPL").

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest ("SPPI").

Financial assets in this category include cash and cash equivalents, due from other financial institutions, loans and advances, and other financial assets.

A debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are SPPI.

Financial assets in this category include investment securities.

On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in fair value in other comprehensive income. This election is made on an investment-by-investment basis.

All other financial assets are classified as measured at FVTPL.

Financial assets in this category include derivative financial instruments and certain other financial assets.

In addition, on initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or as at FVOCI or as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Financial liabilities

The Group classifies its financial liabilities, other than financial guarantees and loan commitments, as measured at amortised cost or FVTPL.

Reclassifications

Financial assets

Financial assets are not reclassified subsequent to their initial recognition, except if there is a change in the business model for managing assets. Any such reclassifications are applied in the period after the change in business model.

Currency

Functional and presentation currency

The Group's prospective consolidated financial statements are presented in New Zealand dollars, which is the Parent's functional and presentation currency. All amounts are expressed in millions of New Zealand dollars, unless otherwise stated.

Foreign currency translation

Transactions in foreign currencies are translated into the functional currency at the exchange rate ruling at the date of the transaction. Foreign exchange gains and losses resulting from the settlement of such transactions are recognised in the income statement. At the reporting date, foreign denominated monetary assets and liabilities are translated at the closing exchange rate, with exchange variations arising from these translations being recognised in the income statement.

Provisions

A provision is recognised in the balance sheet when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Cash flow statement

The following are definitions of the terms used in the cash flow statement:

- i) *Investing activities* are those relating to the acquisition, holding and disposal of premises and equipment, intangibles, and other long-term assets.
- ii) *Financing activities* are those activities which result in changes in the size and composition of the capital structure of the Group. This includes both equity and debt not falling within the definition of cash. Repurchase agreements related to the Funding for Lending Programme and the Term Lending Facility have been included as financing activities.
- iii) *Operating activities* include all transactions and other events that are not investing or financing activities. The holding of investment securities has been classified as an operating activity for the purposes of the cash flow statement.
- iv) Certain cash flows have been netted to provide more meaningful disclosure, including changes in investment securities, loans and advances, balances due from other financial institutions, deposits and other borrowings, and other assets. Many of the cash flows are received and disbursed on behalf of customers and reflect the activities of the customers rather than those of the Group.

Interest income and expense

Recognition of interest income and expense

Interest income and expense are recognised in profit or loss using the effective interest method. The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument.

When calculating the effective interest rate for financial instruments, the Group estimates future cash flows considering all contractual terms of the financial instrument, but not credit impairment losses. The calculation of the effective interest rate includes transaction costs and fees and points

paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability.

Recognition of loan-related fees and costs

Commitment fees are deferred and, if it is probable that the commitment is exercised, recognised in income over the remaining life of the loan as an adjustment of yield or, if unexercised, recognised in income on expiration of the commitment. Where the likelihood of exercise of the commitment is remote, commitment fees are recognised in income over the commitment period.

Direct loan origination costs are recognised over the life of the loan as an adjustment of yield. All other loan-related costs are expensed as incurred.

Other operating income

Other operating income is recognised as services are performed and the related performance obligations are fulfilled.

Principal vs Agent

The Group is required to determine whether it is a principal or an agent on the basis of whether the goods or services are provided by the Group itself or are provided by another entity (i.e. if the Group controls the provision of the goods or services).

Where the Group has determined it is an agent the revenue and expenses related to the goods or services have been recorded net within Operating income.

Performance obligations and revenue recognition timing

The transaction price for contracts with customers, including any estimated variable consideration, is allocated to each distinct performance obligation within each contract and revenue is recognised as those performance obligations are fulfilled. The allocation of the transaction price to a performance obligation is allocated using the exact terms of the contract or, in the absence of exact terms, an appropriate method is used to estimate the price such as an adjusted market assessment approach, expected cost plus a margin approach, the residual approach, or a combination of these methods.

Direct fee expenses relate mainly to transaction and service fees and commissions paid, which are directly attributable to the generation of revenue, and are recognised on an accrual basis.

Operating expenses

Operating expense recognition

Operating expenses are recognised on an accrual basis in the period services are provided, over the period in which assets are consumed, or as liabilities are created. Operating expenses includes expenditure on software as a service ("SaaS") that does not meet the requirements of NZ IAS 38 to be recognised as an intangible asset.

Employee benefits

Employee entitlements to salaries and wages, bonuses, annual leave, long-service leave, retiring leave and other similar benefits are recognised in the income statement when they accrue to employees, and are calculated based on expected payments.

Leases

The Group recognises the depreciation expense related to right-of-use assets within operating expenses and interest costs in respect of lease liabilities within interest expense.

Taxation

The income tax expense charged to the income statement includes both current and deferred tax. Income tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the current year, using tax rates enacted or substantively enacted at the reporting date, after taking advantage of all allowable deductions under current taxation legislation and any adjustment to tax payable in previous years.

Deferred tax is provided in full, using the balance sheet liability method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the reporting date. A deferred taxation benefit is

recognised only to the extent that it is probable that a future taxable profit will be available against which the temporary differences can be utilised.

Current or deferred tax related to fair value measurement of investment securities and cash flow hedges, which is charged or credited to other comprehensive income, is subsequently recognised in the income statement if and when the deferred gain or loss on the related asset or liability affects profit or loss.

Current and deferred tax assets and liabilities are offset only to the extent that they relate to income taxes imposed by the same taxation authority and there is a legal right and intention to settle on a net basis and it is allowed under tax law.

Loans and advances

Loans and advances are initially measured at fair value plus incremental direct transaction costs, and subsequently at amortised cost using the effective interest method. Interest income, expected credit losses ("ECL") and reversals are recognised in the income statement.

Credit impairment losses

The Group recognises credit impairment provisions for expected credit losses ("ECL") on the following financial instruments:

- financial assets measured at amortised cost;
- debt instruments measured at FVOCI;
- lease receivables; and
- certain loan commitments and financial guarantees.

Measurement of ECL

A three-stage approach is applied to measuring ECL based on credit migration between the stages as follows:

Stage 1: On initial recognition, a provision equivalent to 12 months of ECL is recognised.

Stage 2: Where there has been a significant increase in credit risk since initial recognition, a provision equivalent to full lifetime ECL is recognised.

Stage 3: This stage comprises all accounts that are impaired or in default. Lifetime ECL is recognised for loans where there is objective evidence of impairment. Where an economic loss is expected, a specific provision is raised which is calculated as the difference between contracted cash flows and the estimated realisable value of the security.

ECL are probability-weighted and determined by evaluating a range of possible outcomes, taking into account the time value of money, past events, current conditions and forecasts of future economic conditions.

The ECL models use three main components to determine expected credit loss (as well as the time value of money) including:

- probability of default ("PD"): the probability that a counterparty will default;
- loss given default ("LGD"): the loss that is expected to arise in the event of a default; and
- exposure at default ("EAD"): the estimated outstanding amount of credit exposure at the time of default.

These models incorporate past experience, current conditions and multiple probability-weighted macroeconomic scenarios to generate credit loss estimates under reasonably supportable future economic conditions.

Changes to ECL are assessed through four economic scenarios:

- a central scenario reflecting the expected track for the economy;
- an upside scenario;
- a downside scenario; and
- a severe stress scenario.

The macroeconomic variables used in these scenarios are based on current economic forecasts and are the Consumer Price Index ("CPI"), Gross Domestic Product ("GDP"), unemployment rate, interest

rates, and the house price index. The probability weightings attached to each scenario are reviewed by Kiwibank's Executive Risk Committee at least half-yearly, with the scenarios and the associated probability weightings reviewed more frequently when there are material changes in macroeconomic conditions impacting the economy.

The determination of a significant increase in credit risk (i.e. the movement from stage 1 to stage 2) is based on changes in internally assessed customer risk characteristics since origination of the facility. Those changes include arrears on loan facilities (at or less than the 30-day backstop), material movements in risk grades or behavioural scores, or other information the Group becomes aware of which indicates that repayment on the original terms and conditions may now be uncertain. The movement between stages 2 and 3 is based on whether financial assets are credit impaired at the reporting date.

Credit-impaired financial assets

At each reporting date, the Group assesses whether financial assets carried at amortised cost and debt instruments measured at FVOCI are credit impaired. A financial asset is 'credit impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset may be credit impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the restructuring of a loan or advance by the Group on terms that it would not consider otherwise;
- the borrower entering bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.

A loan that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be credit impaired, unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment. A retail loan that is overdue for 90 days or more is considered credit impaired.

When assessing ECL, other credit risks are considered where there is an identified risk but no observable data demonstrating historical losses is available. Model overlays can be used in these circumstances where the existing inputs, assumptions and model techniques do not fully capture all the risk factors to the Group's lending portfolios. This includes the risks associated with lending to customers who could be impacted by climate change although no modelled ECL or model overlay has been recognised in relation to climate change risks based on the limited information available to date.

Presentation of allowance for ECL in the balance sheet

Credit impairment provisions for ECL are presented in the balance sheet as follows:

- financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets;
- where a financial instrument includes both a drawn and an undrawn component, the Group presents the undrawn credit impairment provision in 'Other liabilities' to the extent that it exceeds the drawn component; and
- debt instruments measured at FVOCI: no loss allowance is recognised in the balance sheet because the carrying amount of these assets is their fair value. However, the credit impairment provision is disclosed and recognised in the fair value reserve.

Write-off

Loans and debt securities are written off (either partially or in full) when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. This is generally the case when the Group determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. This assessment is carried out at the individual asset level.

Recoveries of amounts previously written off are included in 'Credit impairment (losses)/reversals' in the income statement.

Financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

Cash and cash equivalents

Cash and cash equivalents is considered to include notes and coins on hand, current accounts with banks, ATMs, overnight bank deposits net of bank overdrafts and inter-bank balances arising from the daily RBNZ settlement process, with original maturities of three months or less from the date of acquisition that are subject to an insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments.

Cash and cash equivalents are measured at amortised cost.

Due from other financial institutions

Balances due from other financial institutions are initially measured at fair value plus incremental direct transaction costs, and subsequently at their amortised cost using the effective interest method. Interest, ECL and reversals, and foreign exchange gains and losses are recognised in the income statement.

Investment securities

Investment securities include debt securities measured at fair value through other comprehensive income ("FVOCI"). Gains and losses are recognised in other comprehensive income, except for the following, which are recognised in profit or loss in the same manner as for financial assets measured at amortised cost: any interest calculated using the effective interest method; ECL and reversals; and foreign exchange gains and losses. On derecognition, the cumulative gain or loss previously recognised in 'Other comprehensive income' is reclassified from equity to the income statement.

Derivative financial instruments and hedging activities

The Group uses derivatives as part of its asset and liability management activities to manage exposures to interest rates and foreign currency, including exposures arising from forecast transactions. These derivatives include swaps, futures, forwards, options and other contingent or exchange-traded contracts in the interest rate and foreign exchange markets.

Fair values are obtained using recent market transactions, and valuation techniques, including discounted cash flow models and options pricing models, as appropriate. All derivatives are presented as assets when fair value is positive and as liabilities when fair value is negative.

The method of recognising the resulting fair value gain or loss depends on the nature of the item being hedged. The Group designates certain derivatives as either: (1) hedges of the fair value of recognised assets or liabilities or firm commitments (a "fair value hedge"); or (2) hedges of highly probable future cash flows attributable to a recognised asset or liability, or a forecasted transaction (a "cash flow hedge"). Hedge accounting is used for derivatives designated in this way, provided certain criteria are met.

The Group documents, at the inception of the transaction, the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

As permitted by NZ IFRS 9, the Group has elected to continue to apply the hedge accounting requirements of NZ IAS 39.

Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the income statement, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk.

If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item for which the effective interest method is used is amortised to the income statement over the period to maturity.

Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recognised in equity. The gain or loss relating to the ineffective portion is recognised immediately in the income statement.

Amounts accumulated in equity are recycled to the income statement in the periods in which the hedged item will affect profit or loss.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the income statement. When a

forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement.

Derivatives held for trading

Certain derivative instruments do not qualify for hedge accounting. These include derivatives transacted as part of the trading activity of the Group, as well as derivatives transacted as economic hedges but not qualifying for hedge accounting. Changes in the fair value of any derivative instrument that does not qualify for hedge accounting are recognised immediately in the income statement.

Due to other financial institutions

Amounts due to other financial institutions are initially measured at fair value less incremental direct transaction costs, and subsequently measured at amortised cost using the effective interest method. Amortisation and foreign exchange gains and losses are recognised in the income statement, as is any gain or loss when the liability is derecognised.

Repurchase agreements

Under repurchase agreements, collateral in the form of securities is advanced to a third party and the Group receives cash in exchange. The counterparty has an obligation to return the collateral at the maturity of the contract. The Group has determined that it retains substantially all the risks and rewards of the securities advanced and therefore they are not derecognised and are retained within the relevant security portfolio and accounted for accordingly. Liability accounts are used to record the obligation to repurchase. The difference between the sale and repurchase price represents interest expense and is recognised in the income statement over the term of the repurchase agreement.

Deposits and other borrowings

Deposits and other borrowings are initially measured at fair value less incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method. Amortisation and foreign exchange gains and losses are recognised in the income statement, as is any gain or loss when the liability is derecognised.

Debt securities issued

Debt securities issued are initially measured at fair value less incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method. Amortisation and foreign exchange gains and losses are recognised in the income statement, as is any gain or loss when the liability is derecognised.

Subordinated debt

Subordinated debt issues are initially measured at fair value less incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method. Amortisation is recognised in the income statement, as is any gain or loss when the liability is derecognised.

Financial instruments

The Group measures certain financial instruments at fair value at each reporting date. In addition, the fair values of certain financial instruments which are measured at amortised cost are disclosed.

Fair value is the price that would be received to sell an asset or be paid to transfer a liability in an orderly transaction between market participants at the reporting date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability; or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The Group must have access to the principal or the most advantageous market.

The fair value of an asset or liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their own economic best interest.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data is available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorised within the fair value hierarchy based on the lowest level input that is significant to the fair value measurement as a whole.

For assets and liabilities that are recognised in the consolidated financial statements at fair value on a recurring basis, the Group determines whether any transfers between levels in the hierarchy has occurred by reassessing categorisation at the end of each reporting period.

Offsetting financial assets and liabilities

The Group enters into contractual arrangements with counterparties to manage the credit risks associated primarily with over-the-counter derivatives, repurchase and reverse repurchase transactions. The Group also has agreements with some of its institutional counterparties to settle certain derivatives via a central clearing counterparty (“CCP”). These netting agreements and similar arrangements enable counterparties to offset liabilities against assets if an event of default or other predetermined event occurs and may require the posting of collateral; however, they generally do not result in net settlement in the ordinary course of business. Consequently, the Group does not offset its financial assets and liabilities in the balance sheet even if these amounts are subject to enforceable netting arrangements.

Intangible assets

Goodwill

Goodwill arises on the acquisition of subsidiaries and represents the excess of the fair value of the purchase consideration over the fair value of the Group’s share of the assets acquired and the liabilities (and contingent liabilities) assumed on the date of the acquisition.

Computer software

Internally developed software assets expected to generate net economic benefits beyond 12 months are recognised as intangible assets. The cost of software assets primarily includes the cost of all direct labour on the project, and an appropriate proportion of variable and fixed overheads. Software intangible assets are amortised over their estimated useful lives (primarily three to seven years).

Testing for impairment

The Group tests intangibles for impairment:

- at least annually for indefinite life intangibles, intangibles not yet available for use and goodwill; and
- where there is an indication that the asset may be impaired (which is assessed at least each reporting date); or
- where there is an indication that previously recognised impairment (on assets other than goodwill) may have changed.

Assets are impaired if their recoverable amount is less than their carrying amount. An impairment loss is recognised in profit or loss for the difference. The recoverable amount is the higher of an asset’s fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

Intangible assets that are not yet available for use are assessed for impairment on at least an annual basis and whenever events or changes in circumstances indicate that the carrying amount of intangible assets may exceed their recoverable amount. Any impairment loss is recognised in the income statement as an operating expense. The expected useful life of intangible assets, including software assets, is reviewed on an annual basis.

Other liabilities

Other liabilities are initially measured at fair value less incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method. Amortisation and foreign exchange gains and losses are recognised in the income statement as is any gain or loss when the liability is derecognised.

Provisions

The Group recognises provisions where there is a present obligation arising from a past event, an outflow of economic resources is probable, and the amount of the provision can be measured reliably. Provisions involve judgements regarding the outcome of future events including estimating the expenditure required to satisfy obligations. The appropriateness of the underlying assumptions

is reviewed on a regular basis and adjustments are made to provisions to reflect the most likely outcome.

Contract liabilities

Where the transaction price for a contract with a customer is received before the Group has satisfied the related performance obligations, a contract liability is recognised. Unsatisfied performance obligations relate to Card services.

Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, and any amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate. The Group's leases primarily relate to property leases for corporate offices and retail branch sites that are either direct leases or subleases.

Assets and liabilities held for sale

Assets and liabilities held for sale

Assets and liabilities are classified as held for sale if the carrying amount will be recovered principally through a sale transaction rather than through continuing use, and the sale is considered highly probable. Assets and liabilities are measured at the lower of the carrying amount and fair value less cost to sell, except for assets such as deferred tax assets, financial assets and contractual rights under insurance contracts which are governed by NZ IAS 12 and NZ IFRS 4.

An impairment loss is recognised for any initial or subsequent write-down of the asset to fair value less costs to sell.

Non-current assets are not depreciated or amortised while they are classified as held for sale. Interest and other expenses attributable to the liabilities of a disposal group classified as held for sale continue to be recognised.

Discontinued operations

A discontinued operation is a component of the entity that has been disposed of or is classified as held for sale and represents a separate major line of business or geographical area of operations, or is a subsidiary acquired exclusively with a view to resale. The results of discontinued operations are presented separately in the income statement.

Funds under management

Subsidiaries of Kiwi Wealth Group act as manager for a number of investment funds. The assets and liabilities of these funds are not included in the consolidated financial statements when the Group does not have control of the funds. Fees earned in respect of these activities are recognised as the performance obligation is met (which is over the service period) and are only recognised when it is probable that the revenue will be received.

Acquired customer relationships

Acquired customer relationships that are expected to generate net economic benefits beyond 12 months are recognised as intangible assets. Acquired customer relationships have finite lives and are amortised in the income statement on a straight-line basis over their estimated useful lives, which is currently between 10 and 25 years, unless they are classified as held for sale.

Equity

Share capital

- i) Ordinary shares are recognised at the amount paid up per ordinary share, net of directly attributable issue costs.
- ii) Redeemable preference shares are recognised at the amount paid up per redeemable preference share, net of directly attributable issue costs.
- iii) Distributions: Dividends distributed in respect of shares are recognised as a liability in the consolidated financial statements in the reporting period in which the dividend distribution is approved.

Non-controlling interests

- i) Perpetual preference shares are recognised at the amount paid up per perpetual preference share, net of directly attributable issue costs.
- ii) Perpetual capital notes (PCN): The equity component of PCN issued is recognised in equity, net of attributable issue costs and deferred tax relating to their issue. This amount was transferred to retained earnings on redemption of the PCN.
- iii) Discretionary distributions made in respect of perpetual preference shares and PCN are recognised as a liability in the consolidated financial statements in the reporting period in which the distribution is approved and are recognised as deductions from equity.

Other reserves

- i) Fair value reserve includes changes in the fair value of investment securities, net of tax. When the asset is derecognised these changes in fair value are transferred to the income statement. If an investment security asset held at FVOCI is impaired the associated impairment charge is recognised in the income statement.
- ii) Cash flow hedge reserve includes the fair value gains or losses associated with the effective portion of designated cash flow hedging instruments.

Contingent liabilities and loan commitments

Contingent liabilities are possible obligations whose existence will be confirmed only by uncertain future events or present obligations where the transfer of economic benefits is not probable or cannot be reliably measured. Contingent liabilities are not recognised in the balance sheet, but are disclosed, unless the likelihood of payment is remote.

Compliance, regulation and remediation

The Group is subject to regulatory oversight and also regularly assesses compliance with product terms and conditions and relevant legislation to identify any potential remediation claims in relation to the provision of services to customers. A contingent liability may exist, in respect of actual or potential claims, where the law is uncertain, or the potential liability cannot accurately be determined. All potential remediation claims are assessed on a case-by-case basis. Where the Group has carried out an assessment of likely loss, and, where it can be reliably estimated, an appropriate provision is recognised. Any material claim that has not yet met the conditions to be recognised is disclosed as a contingent liability.

Loan commitments

The Group enters into lending arrangements with customers with loan commitments which are only recognised in the balance sheet as loans and advances when cash is advanced. Letters of credit and performance-related contingencies include transactions where the Group is obliged to make payments to a third party if a customer fails to fulfil its obligations under a contract.